

Key figures Q3/2015 and 1-9/2015

in million euros	Sales		EBIT		EBIT margin	
	Q3	1-9	Q3	1-9	Q3	1-9
Laundry & Home Care						
2015	1,314	3,926	211	600	16.0%	15.3%
2014	1,188	3,474	171	527	14.4%	15.2%
organic	5.5%	5.0%	-	-	-	-
2015 adjusted ¹⁾	-	-	239	685	18.2%	17.5%
2014 adjusted ¹⁾	-	-	200	580	16.8%	16.7%
Beauty Care						
2015	964	2,910	142	433	14.7%	14.9%
2014	918	2,671	98	346	10.6%	13.0%
organic	2.1%	2.0%	-	-	-	-
2015 adjusted ¹⁾	-	-	155	471	16.1%	16.2%
2014 adjusted ¹⁾	-	-	140	419	15.2%	15.7%
Adhesive Technologies						
2015	2,279	6,783	367	1,100	16.1%	16.2%
2014	2,100	6,062	354	1,031	16.9%	17.0%
organic	2.3%	2.4%	-	-	-	-
2015 adjusted ¹⁾	-	-	412	1,163	18.1%	17.2%
2014 adjusted ¹⁾	-	-	373	1,055	17.8%	17.4%
Henkel						
2015	4,590	13,715	666	2,029	14.5%	14.8%
2014	4,236	12,302	603	1,800	14.2%	14.6%
organic	3.2%	3.1%	-	-	-	-
2015 adjusted ¹⁾	-	-	778	2,253	16.9%	16.4%
2014 adjusted ¹⁾	-	-	693	1,986	16.4%	16.1%

Henkel	Q3/2014	Q3/2015	Change	1-9/ 2014	1-9/ 2015	Change
Earnings per preferred share in euros	1.01	1.12	10.9%	3.07	3.41	11.1%
Adjusted EPS per preferred share in euros ¹⁾	1.17	1.30	11.1%	3.37	3.77	11.9%

Changes on the basis of figures in thousand euros

¹⁾ Adjusted for one-time charges/gains and restructuring charges